

How WindStream Leverages EAL to Increase their Analytic Capabilities



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Agenda

- Introduction
- Audience Participation
- Windstream prior to EAL
- EAL Project Objectives
- The Solution
- DIA
- EAL
- Lessons Learned
- Questions





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Audience Participation

- How many people use HFM?
- How many people use HFM & Essbase (or Planning)?
- Do you have drill through?
 - O Do you want it?
- How many people use EPMA?
 - How many of you want to keep EPMA?



Windstream prior to EAL project

- Analytics desired to be done at higher level than HFM
- Analysis done in HFM then users switch to different tool to launch queries of source data to back up analysis.
- Data loaded to HFM twice to show Pro-forma and Actual
 - Management Reporting needs were difficult to handle in HFM
- Plan data done in HFM at some levels



Windstream prior to EAL project - App

- 2 HFM Applications (Financial Reporting & Capital)
 - ~20,000+ Accounts
 - 13,000 Financial Accts & ~7,000 Stat Accts
 - ~4,500+ Entities
 - 3,500 Entities with 10 different rollup structures
 - Many not used hierarchies in Custom dimensions

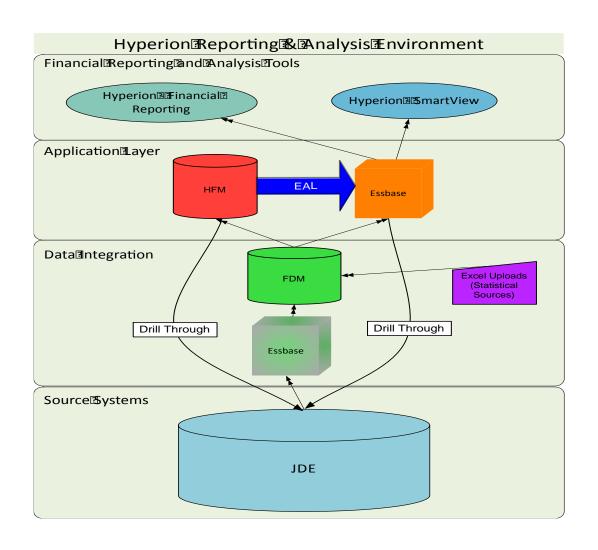
EAL Project Objectives



- Provide Better Analytic capabilities
- Provide Drillback to detail data
- Streamline HFM application
 - Too many accounts and overly complex rules
- Make Management reporting easier
- Allow Planning to be done at a level higher than HFM current level and allow drillback for FP&A team to explain variances







Design Discussions



- Essbase allows for faster aggregation of data. FDM/ERPi allows drill back into source systems to display transactions that make up the balances.
- In HFM, the base level contains over 10,000 Accounts, 496 FWGs (Cust1), 125 Product Values (Cust3) and over 3,200 Entities. That creates the opportunity for almost 2 trillion possible combinations. That is just for one Scenario. Multiply that by 5 for all the active scenarios.
- Drill back into JDE would require each drill back instance to be at a base level, i.e., each Entity, FWG, Account for this to work with the current HFM architecture.
- For this new tool to work efficiently and effectively for our users we determined that consolidation of Accounts and FWGs would be necessary.

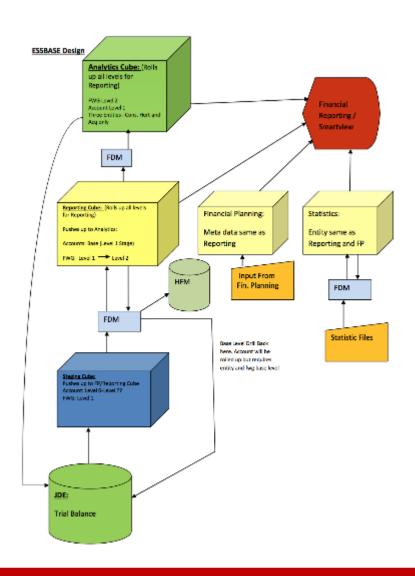
Unique Solution Points



- Drill back from multiple levels of the hierarchies
 - MindStream DIA solution to allow various Drill Capabilities
 - Leverage JDE Category Codes
- Various applications connected but at different levels
 - Utilize Essbase as Data Integration Tool
 - FDM pulling data from Essbase to Essbase or HFM
- Synchronization of Data between HFM & Essbase
 - Unique EAL Configuration
 - Use of 2 Essbase databases to



Final Solution Structure and Flow



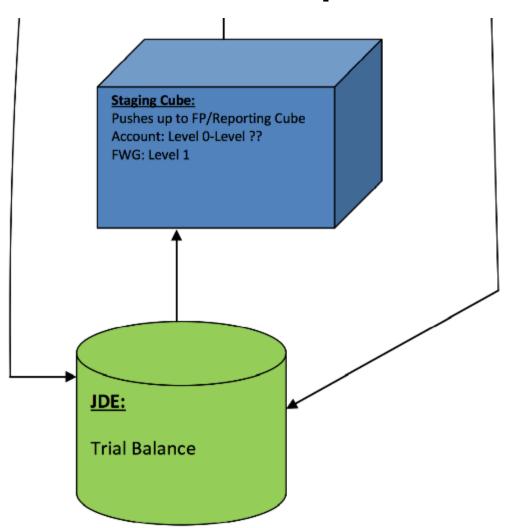
Design Explanations



- "Staging" is used to store the data at its lowest level and roll it up to a more manageable number of Accounts, FWGs, etc. Most users will not ever need access to this cube.
- "Reporting" will contain the financial data used in all reports. It contains the Entity structure as it is today, but the number of Accounts has been consolidated to just over 1,000 and FWG's to 150.
- "Analysis" consolidates the Entity structure to Acquired/Heritage, with everything rolling into Heritage right now. FWGs are consolidated further to approximately 70. This closely matches the Cash Expense book and is intended for our accounting group's use during close in order to drill back in JDE easily and get activity at this level.
- "Stats" contains non-financial statistical data as in Units/Customer Counts/Sales Productivity. It will share the same Entity structure as Reporting as well as the FWGs.
- "Planning" is owned by the Financial Planning group. It will share the same structure as Reporting.
- Product is no longer a dimension but is tagged on each entity and will no longer be a required field for loading. We have also added Legal Entity, Guarantor and Market information at the entity level.



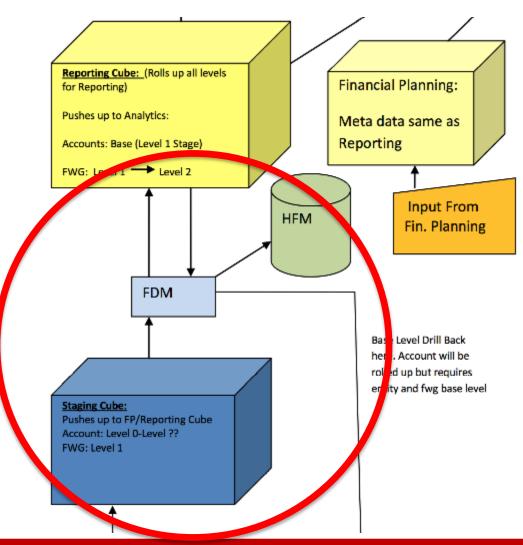
Data Extract Step 1 – JDE to Essbase



- Data loaded to
 Essbase via SQL Load
 Rule
- Essbase Staging
 Aggregates data to
 higher level than
 previously in HFM



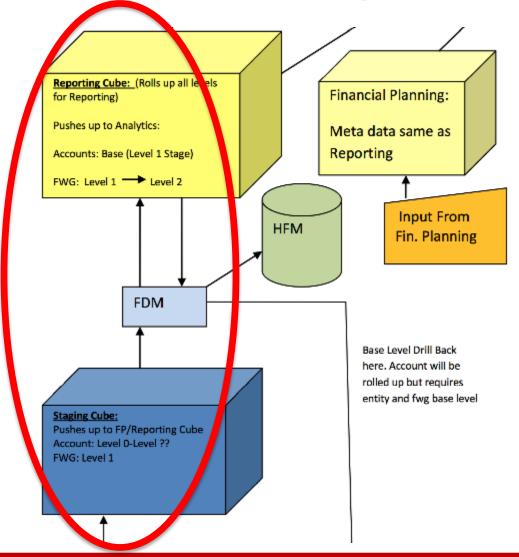
Data Extract Step 2 – Staging to HFM



- FDM Pulls data out of Staging database and feeds to HFM
- DIA facilitates drill back from FDM to JDE at higher levels of detail

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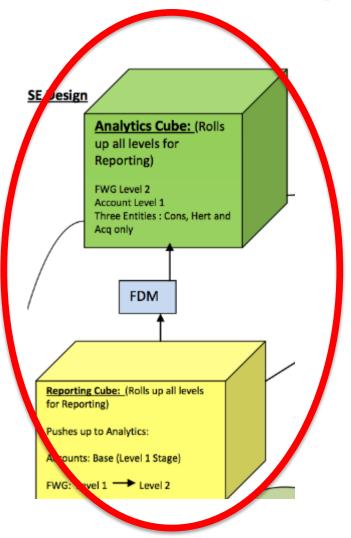
Data Extract Step 3 – Staging to Reporting



- FDM Pulls data out of Staging database and feeds to Essbase Reporting database
- DIA facilitates drill back from FDM to JDE at Account level 1 and base FWG and Entity



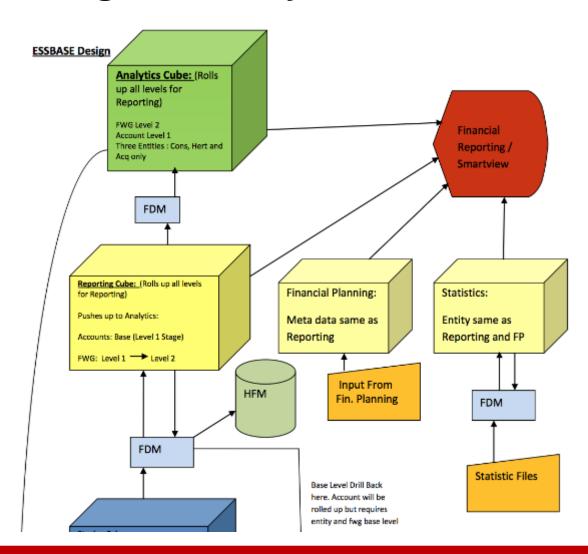
Data Extract Step 4 – Report to Analysis



- FDM Pulls data out of Reporting database and feeds to Essbase Analytics database which is at an even higher level of detail
- DIA facilitates drill back from Analytics to JDE at Account level 1, FWG level 2 and 1 of three Entities

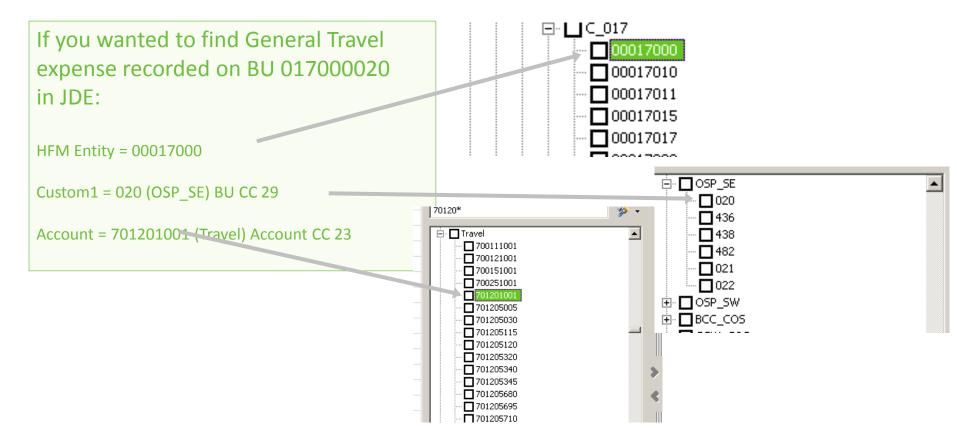


Reporting and Analysis Solution



Example of Staging Versus Reporting

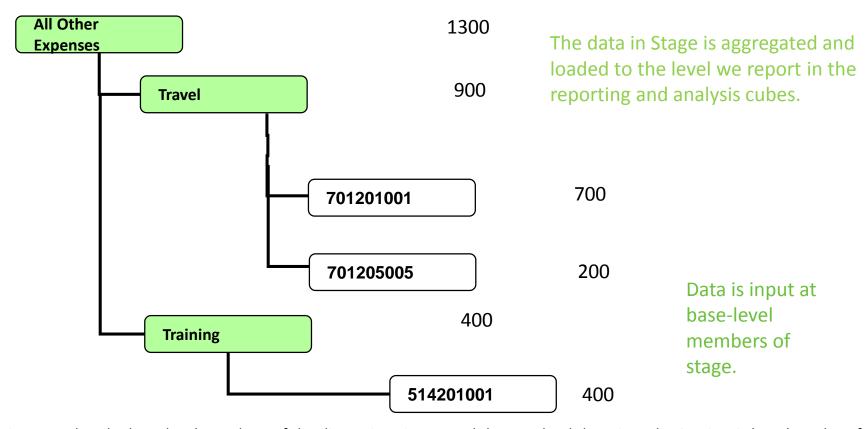




Mapping now is done in Staging so you no longer see the base FWG but a roll up of several FWGs. Accounts are done the same way. Entity will rollup as it does today except in Analysis which will all be Heritage.

Dimensions and Data and Cubes





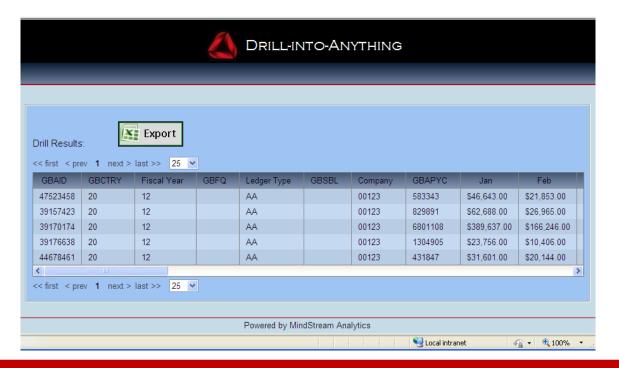
Data is entered at the base level members of the dimensions in JDE and then we load them into the Staging Cube. The values for the parent-level members are aggregated from their children. These aggregated amounts are then loaded into Reporting and Analysis so that you see Travel in total.

In the illustration, the data values from the base level members are rolled up to the parent level members, Travel and Training. These are then rolled up to their parent, All Other Expense, and so on.



Drill Into Anything Solution

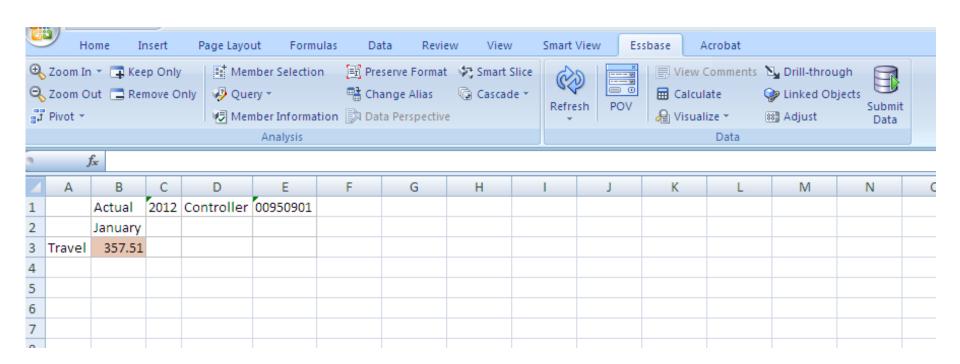
- Custom MindStream solution to allow drill through from FDM into other source systems beyond what ERPi allows.
- Customized for Windstream to allow drill through at 0level of only certain dimensions





Drill Through Example Step 1

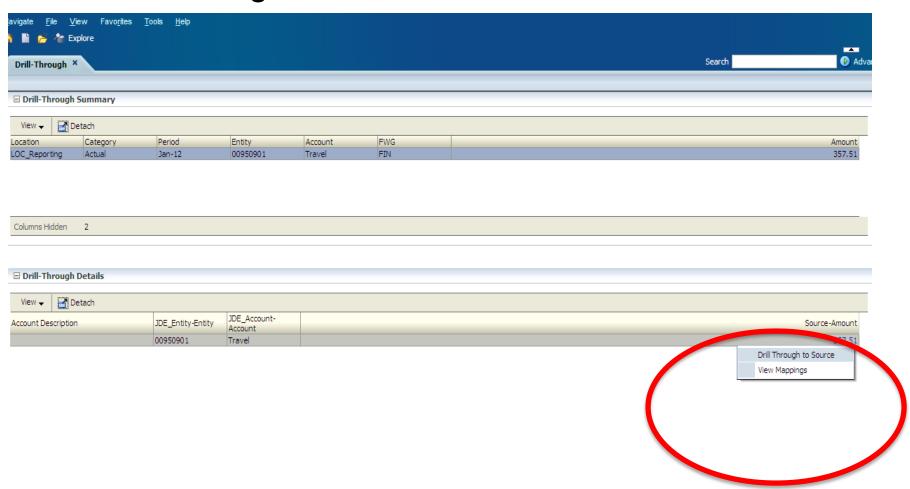
 User starts in Smart View and would like details of the Travel expense





Drill Through Step 2

Initial Drill through takes the user into FDM





Drill Through Step 3

 Secondary Drill takes the user to transactional detail via DIA





Grids now allow Drill Back into JDE for transactional data by month

- In Reporting Cube You can drill to the Base account and Entity and FWG.
 - Things to remember:
 - Pro Forma is not base (Actual is base level)
 - ERPi is always JDE drill back. You are given an option of FDM and ERPi.
 FDM would be there for anything that is not financial data
 - You always have to be a the base level to drill back and get results
- In Analysis Cube Drill back is at the Account and FWG level but all data is loaded to one entity today. This entity is called Heritage. We have an entity called Acquired and will be loaded when we have a new acquisition so they can be reported separately.

EAL Used for?



- EAL was originally proposed in order to allow HFM and Essbase to stay in sync so that adjustments that would affect pro forma reporting would be in sync
- Since the different dimension leveling in the overall solution what was really needed was just a way to move Journal entries in HFM to Essbase

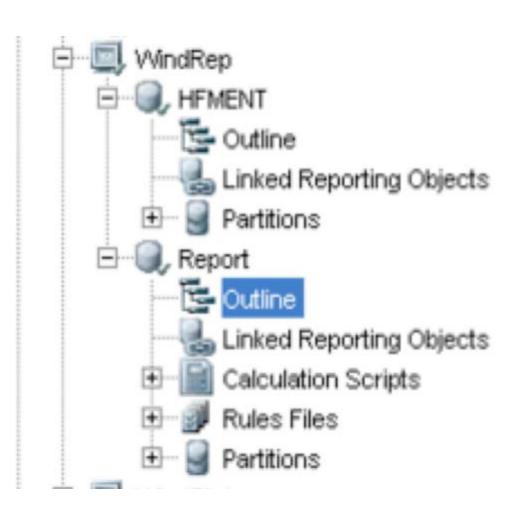
EAL Challenges



- EAL target database can't be "owned" by HFM
- EAL was only moving Journals not all HFM data
- If EAL overwrote all Essbase Actual data the drill back links would be lost
- EAL Replicated partitions would overwrite total account value with just Journal entry instead of adding to total value
- EAL does not send over #Missing for emptied out values when using a replicated partition

EAL Solution – Transparent Partition

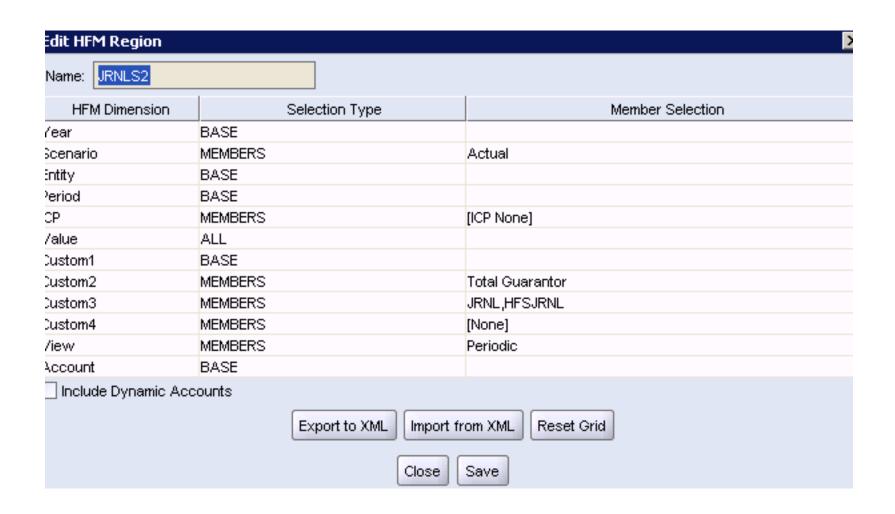




- Must use Transparent partition
- Set up Extra
 "Transparent" Database
 in Essbase application

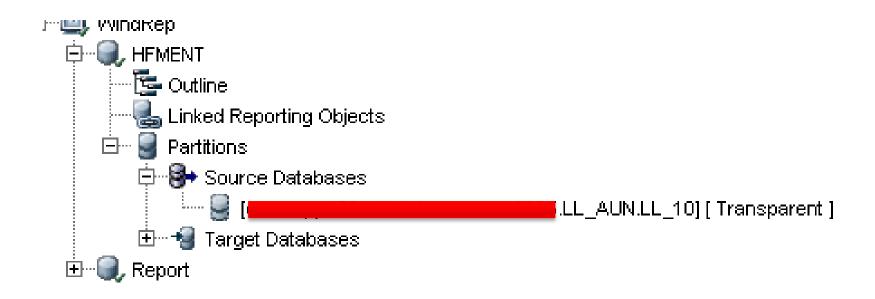


HFM Region (Extraction) Definition



EAL Solution – Transparent Partition





- Must use Transparent partition
- Set up Extra "Transparent" Database in Essbase application



EAL Solution – Link DBs with XREF

```
±i:•:∪utilne: Report (Active Alias Table: Default)|

→Period Time <2> (Active Dynamic Time Series Members: Y-T-D, Q-T-D) (Alias: Period)

   ⊟--Scenario <4> (Alias: Scenario)
      Ė--Pro Forma (+) <2> (Alias: ProForma) (Dynamic Calc)
          ⊟--Actual_Tot (+) <2> (Dynamic Calc)
               ----Actual (+) (Alias: Actual)
               ----HFMJRNL (+) (Dynamic Calc) [Formula: @Xref("HFMENT","Actual");]
           EmPro Forma_Adj (+) (Alias: Pro Forma Adj)
        ---Current Forecast (+) (Alias: Current Forecast)
        ---Compare Forecast (+)
       E---FP_Forecast (+)
   ⊕--Years <5> (Alias: Years)

⊕--FWG <2> (Alias: FWG)

<u>★</u>-Entity Country <3> (Alias: Entity) {Legal_Entity, Market_Reporting, Product, State}

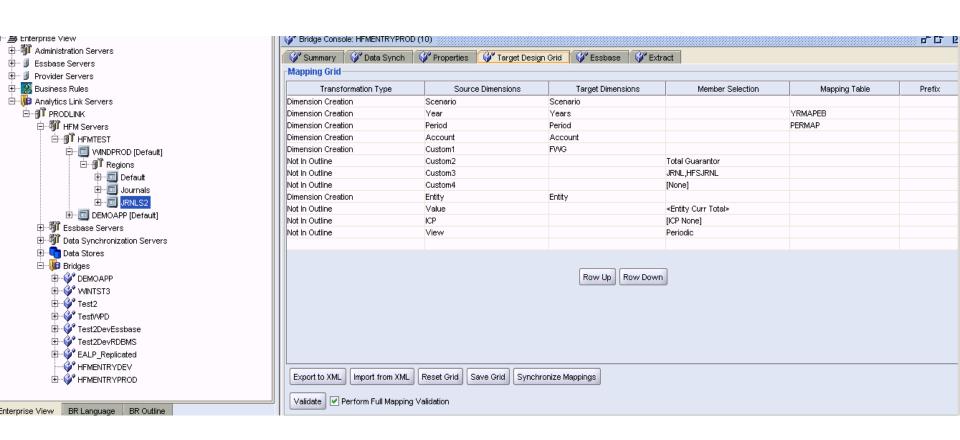
<u>·</u> ·· Legal Entity Attribute [Type: Text] <153> (Alias: Legal Entity)

   :Market_Reporting Attribute [Type: Text] <5> (Alias: Market_Reporting)
   ⊕--Product Attribute [Type: Text] <5> (Alias: Product)
```

- Scenario already dense
- Link Existing Reporting database with new "Transparent" Database using XREF







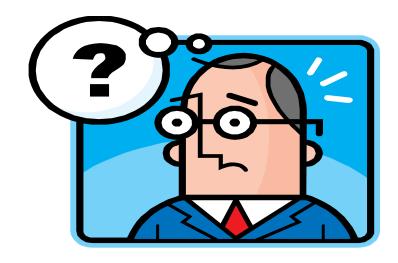


Lessons Learned

- EPMA is a problem when using with Essbase
- EAL is very different between versions
 - Still getting big updates
 - Need Relational Table Access to update Mapping tables
 - Replicated Partitions need work
- EAL doesn't like to share the Essbase Database it's using

Questions?





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